United for Business - Academia

This United for Business - Academia agreement ("United Academia", or the "Agreement") dated as of 01-Nov-2019 ("Effective Date") is entered into by and between University of Virginia ("Company"), and United Airlines, Inc. ("United", "UA") as "Lead Carrier", Air Canada ("AC"), All Nippon Airways Co., LTD. ("NH"), Austrian Airlines Inc. ("OS"), Deutsche Lufthansa AG ("LH"), Swiss International Air Lines Limited ("LX"), and Brussels Airlines SA/NV ("SN"). Collectively UA, AC, NH, OS, LH, EW, LX, and SN are referred to hereinafter as the "Participating Airlines", individually as a "Participating Airline". Each Participating Airline and Company is a "Party" to the Agreement, and collectively, they are "Parties" to the Agreement.

Accordingly, the Parties agree:

1. Purpose: United Academia presents the Company with Discounts and Traveler Amenities (together, the "Travel Values") to incentivize the Company's travel spend on the Participating Airlines. For the avoidance of doubt, this is not an agreement for transportation services. The provision of any resulting transportation services is subject to the contract of carriage between the Eligible Traveler and the Participating Airline at time of ticket purchase. In the event of any conflict between the contract of carriage and this Agreement, the contract of carriage shall prevail.

2. Entire Agreement: The following attachments are incorporated herein, and are an integral part of

> Attachment 1: Definitions
> Attachment 2: Performance Tracking
> Exhibit A and A-1: Discounts, General Instructions
> Commercial Offer: Traveler Amenities

3. Definitions: Except as otherwise specified, the capitalised terms used in this Agreement will have the meaning defined in Attachment 1: Definitions.

4. Financial Terms and Ticketing Requirements: The Participating Airlines will provide Company and its Affiliates (the foregoing collectively referred to as the "Company Group") with Travel Values; subject to the Company's compliance with the following conditions:
(i) Company will display the Participating Airlines to the Company Group as one of its "Preferred Airlines", or with a similar monicker in Company's online travel booking tool.
(ii) No later than six (6) months from the Effective Date, Company is in compliance with the performance tracking requirements outlined in Attachment 2.
(iii) At the conclusion of each Contract Year, Lead Carrier will measure the Company Group's Share Gap performance to determine the Discounts and Traveler Amenities applicable to the following year hereunder. Any resulting changes to the Travel Values will be pursuant to a new Commercial offer that must be acknowledged by the Company before it becomes effective. The Participating Airlines reserve the right to modify or withdraw the Discounts and/or added values upon thirty (30) days prior written notice to Company.
(iv) Company ensures that Travel Values shall only be granted to Eligible Travellers.
(v) Travel Values do not qualify for any incentive under any other Participating Airline incentive programme.
(vi) all calculations relating to Company's performance shall be based exclusively upon the data and information contained in the Participating Airlines' records, which such information the Participating Airlines are hereby authorised to share between them for performance measurement purposes.

(vii) the Participating Airlines will not be liable or compensate for Travel Values either not applied at the time of ticket issuance or which have remained unused.

(viii) Company shall ensure that the Company Group abides by the terms of this Agreement, and upon the Lead Carrier's request, Company will provide a list of its Affiliates.

(ix) Company acknowledges that Participating Airlines' offer is subject to structural fare adjustments, which the Participating Airlines may implement with immediate effect. In such case, the Participating Airlines reserve the right to modify the contracted Discounts accordingly; however, and for the avoidance of doubt, such modification will only take effect upon thirty (30) days prior written notice to Company, if Company is affected. In case of such modification, Company has the right to terminate the affected part of the Discounts.

5. Validity and Termination: This Agreement shall remain in effect until terminated as provided herein. Any Party may terminate this Agreement for convenience and without cause by providing a minimum of thirty (30) days' prior written notice to the other Parties. Any notice of termination as permitted herein from any Participating Airline will terminate this Agreement as to that Participating Airline only and will not terminate, or otherwise affect the validity of this Agreement with respect to the other Participating Airlines. Notwithstanding the foregoing, a notice of termination issued by the Lead Carrier terminates this Agreement as to all Participating Airlines.

6. Use of Trademarks, Service Marks or Logos: No Party may use any logos, trademark, trade names or service marks of any other Party without first obtaining such other Party's prior written approval of such use.

7. Confidentiality and Data Protection: This Agreement, its terms and conditions, and all information received from a disclosing Party in connection to this Agreement's performance is confidential ("Confidential Information"). The Parties hereto will not disclose such information to any other third party, except as required by law or upon written agreement of all Parties.

8. Non-Assignment: Company may not assign this Agreement, including any Travel Values thereof, or any right or obligation hereunder without the prior written consent of the Lead Carrier, which consent may be granted in its sole discretion. Any assignment in violation of this provision will be null and void.

9. Breach: With the exception of the performance requirements described under Section 4(iii), in the event that a Party defaults in the performance of the terms and conditions of this Agreement and such default continues for a period of five (5) business days following written notice thereof from the non-defaulting Party ("Curing Period"), then the non-defaulting Party may terminate this Agreement with immediate effect, and pursue any remedy available to it in law or equity. Provided, however, that no Curing Period is required in case of a breach of Section 7: Confidentiality and Data Protection.

10. No Joint and Several Liability: In no event will any Participating Airline be held jointly and/or severally liable for the acts or omissions of the other Participating Airlines.

11. No Consequential Damages: TO THE EXTENT PERMITTED BY LAW, NO PARTY WILL BE LIABLE TO ANY OTHER PARTY FOR ANY CONSEQUENTIAL, PUNITIVE, INCIDENTAL, OR EXEMPLARY DAMAGES ARISING FROM ITS PERFORMANCE UNDER THIS AGREEMENT OR FOR ITS BREACH OR DEFAULT HEREUNDER.

12. Governing Law: The construction, validity and performance of this Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia irrespective of that jurisdiction's conflict-of-law principles. The Parties hereto agree to submit to the exclusive jurisdiction of the Federal and Commonwealth of Virginia courts of that jurisdiction

13. Lead Carrier Authorization: Lead Carrier hereby represents that it is duly authorized by the Participating Airlines to execute this Agreement on their behalf.

14. No Waiver: No waiver by either party of any default or breach by the other party of any provision of this Agreement will operate as or be deemed a waiver of any other or subsequent default or breach.

15. Amendment: This Agreement may only be changed, modified or amended by written agreement signed by both Company and Lead Carrier.
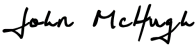
16. Signatures: The Parties hereby execute this Agreement by the duly authorized representative of Company and Lead Carrier, by and on behalf of the Participating Airlines:

University of Virginia

1001 North Emmet St.
Charlottesville, VA 22904

DocuSigned by:

John McHugh

206C50E51C53410...

John McHugh
The Rector and Visitors of the
University of Virginia
Procurement & Supplier Diversity Services

Tracking PO: 2182698

10/14/2019

United Airlines, Inc.

233 S. Wacker Drive, 16th Floor
Chicago, IL 60606

Jacob Cefolia
SVP Worldwide Sales

Attachment 1: Definitions

Not all of the following definitions may be applicable to this Agreement.

Affiliate	Entities that, directly or indirectly, control, are controlled by or are under common control with a Party; provided that, in the case of a Company Affiliate, any entity that would otherwise be an Affiliate hereunder, but is a party to any Participating Airline corporate discount agreement separate from this Agreement, is deemed not to be an Affiliate for the purposes of this Agreement. Control means greater than 50% ownership interest in an entity or the power to direct the management of an entity.
Agency of Record ("AOR")	Authorized Ticketing Location(s) appointed by Company, and approved by the Participating Airlines, to issue tickets against this Agreement on behalf of Company and for the Company Group's Eligible Travellers.
Authorized Ticketing Location	The travel agency locations authorized by the Participating Airlines to issue tickets against this Agreement.
Commercial Offer	Notice between Company and Lead Carrier that provides the Travel Amenities in detail.
Contract Year	A length of time measured every 12 months beginning with the effective date of this Agreement.
Discount(s)	This means Percentage Discounts and/or Fixed Fares: Discounts are not combinable with any other incentive, promotion or program available under any other Participating Airline program unless otherwise specified. All other advertised or un-advertised fares are ineligible, unless otherwise specified.
Eligible Traveller	Any individual travelling on Company's and/or its Affiliates' business whose transportation hereunder has been paid or reimbursed for by Company or the Affiliate.
Fair Market Share	This is the market share that the Participating Airlines expect to receive from the Company. The Fair Market Share is based on flight schedule strength, as computed by United's profitability forecast model. The Lead Carrier at its sole discretion and proprietary methodology will set the Fair Market Share in any given market.
Fixed Fares	These are corporate discount fares filed for a specified period of time, usually one (1) year with no change in the fare, on a specified origin & destination granted to Company pursuant to this Agreement. Fixed Fares are exclusive of any taxes and surcharges and are provided to Company at the time of ticketing.
Flight	This is a one-way true origin and destination flight itinerary: Example 1: The passenger originates at FRA and flies nonstop to IAH, his/her destination. FRA/IAH is a true origin and destination flight itinerary. Example 2: The passenger originates at FRA, flies nonstop to IAH and connects to SAT, his/her destination. FRA/SAT is a true origin and destination flight itinerary. Example 2 connection time-parameters are determined by the Participating Airlines.

Market Share	The Company's actual "Market Share" results from the number of segments flown on the Participating Airlines in relation to the Company's total travel on all airlines (including the Participating Airlines).
Marketing Carrier	means a Participating Airline whose code (e.g., United = "UA") appears on the ticket coupon.
Net Flown Revenue	The lifted/flown coupon value, excluding taxes, charges, standard travel agent commission and interline service charge.
Operating Carrier	means a Participating Airline having operational control of the aircraft for a specific flight.
Percentage Discount	This means a "percent-off" discount provided to Company on applicable Participating Airlines base published fares (exclusive of any taxes and surcharges) at the time of ticketing.
Qualifying Ticket	Ticket for travel issued to an Eligible Traveller: (1) booked per applicable Participating Airline's fare rules, (2) plated on a Participating Airline's ticket stock, (3) containing the proper tour code and/or ticket designator, and (4) booked in the relevant class of service as specified in the Global Distribution System and/or as specified in the terms and conditions under this Agreement.
Share Gap	The difference, in points, between the Company's actual Market Share and the Fair Market Share.
Traveler Amenities	Amenities provided by the Participating Airlines to the Company for the benefit of its Eligible Travelers as listed on the Commercial Offer.
Validating Carrier	means the Participating Airline whose ticket validation code appears on a ticket issued hereunder.

Attachment 2: Performance Tracking

A. **Performance Tracking**

Company will provide to PRISM Group, Inc. ("PRISM"), on a monthly basis commencing no later than six (6) months from the Effective Date hereof, in an electronic format ticket-level detailed transactional data. Such data will include, but not be limited to, the amount of Company Group's total (by segment) worldwide on all Participating Airlines air ticket sales and segments and the amount of Company's total (by segment) worldwide air ticket sales and segments produced for all airline travel by Company. The transfer of data to PRISM with respect to a month will be completed no later than the 15th day of the following month. PRISM will, in turn, provide the data, in processed form, to the Participating Airlines. The data transfer will continue during the term of this Agreement, including any extensions thereof. Pursuant to the foregoing, Company will cause its Authorized Ticketing Locations to provide such data to PRISM. In connection therewith and during the term hereof, Company will maintain an active data release authorization(s) ("DRA") in place with such Authorized Ticketing Locations in the format specified by the Participating Airlines.

01-Nov-2019

John McHugh
Director, Procurement & Supplier Diversity Service
University of Virginia
1001 North Emmet St.
Charlottesville, VA 22904

Re: Commercial Offer

Dear John McHugh,

I am writing you on behalf of United Airlines, Inc. (the "Lead Carrier"), Air Canada, All Nippon Airways, Co., Ltd, Austrian Airlines Inc., Brussels Airlines SA/NV, Deutsche Lufthansa AG, Eurowings GmbH (EW) and Swiss International Air Lines Limited (together with the Lead Carrier, the "Participating Airlines"). The undersigned has the authority to represent all the Participating Airlines in connection with this "Commercial Offer". Subject to compliance with the United for Business - Academia Agreement between the Participating Airlines and University of Virginia ("Company") effective 01-Nov-2019 (the "Agreement"), this Commercial Offer shall be effective from 01-Nov-2019 to 31-Oct-2022. Capitalized terms that are not otherwise defined herein shall have the meaning set forth in the Agreement.

This letter represents the Participating Airlines' offer to provide Company with the Discounts outlined in the attached Exhibit A and with the Travel Values specified hereto, solely in conjunction with Qualifying Tickets issued for the use of Eligible Travellers; provided that Company, or its AOR, has furnished the necessary fare filing information regarding its Authorized Ticketing Locations, whose authorization the Participating Airlines may withdraw for a compelling reason, including a list containing travel agency name, ARC/IATA number(s), associated pseudo city code(s), Global Distribution System ("GDS") and account code/corporate ID.

Discounts and Traveler Amenities are offered to Company based on Share Gap Performance and upon Company's designation of the Participating Airlines as a "Preferred Airline" in its online booking tool.

Qualifying Tickets will be subject to the general fare conditions published in the GDS or any other authorized distribution channel. Company will ensure that any entity that ceases to be a Company Affiliate, and/or person that ceases to be an Eligible Traveller, will return to the Participating Airlines any cards or documents or other added values associated documents, which they received hereunder. Apart from any other right to terminate, any Party may terminate this Commercial Offer for convenience and without cause upon thirty (30) days' prior written notice to the other Parties; provided that any notice of termination from any Participating Airline will terminate this Commercial Offer as to that Participating Airline only and will not terminate, or otherwise affect the validity of this Commercial Offer with respect to the other Participating Airlines.

Upon your acknowledgment of Company's desire to participate in the program outlined above, I look forward to welcoming you as a customer for a strong partnership dedicated to your business travel.

Sincerely,

Jacob Cefolia
SVP Worldwide Sales
United Airlines, Inc.
by and on behalf of the Participating Airlines
233 S. Wacker Drive
16th Floor - HQSVS
Chicago, IL 60606

UNITED AMENITY FUND PROGRAM

As part of this Commercial Offer, the Company will receive "United Amenity Funds" to be used towards the purchase of United services and products.

    A.   Upon acceptance of this Commercial Offer, and each year thereafter, United will deposit $4,000 in United Amenity Funds into the Company's United Amenity Fund Account.

    B.   Company may use the Amenity Funds in accordance to the following terms and conditions:

- Amenity Funds are exclusively available for use through the Company's United Amenity Fund account.
- Amenity Funds expire 12 months from the date of deposit. Upon expiration, the Amenity Funds will revert to United and will no longer be available to the Company for use.
- Amenity Funds may only be used in relation to Eligible Travellers.
- Amenity Funds may only be used to purchase United products and services, as offered through the Company's United Amenity Fund account.
- Additional terms and conditions may apply to the purchase and use of the United products and services available for purchase.
- Amenity Funds may not be converted into cash.
- Notwithstanding the validity of any Commercial Offer hereunder, unexpired Amenity Funds deposited will remain available to the Company provided that the Master Agreement remains in effect.
- Any Amenity Funds remaining at termination of the Master Agreement will revert to United and will no longer be available to the Company for use.

ADDITIONAL TRAVEL VALUES:

LUFTHANSA GROUP SERVICES FUND: The value below is a one-time deposit and the maximum amount offered for the term of the Agreement.

Lufthansa Group Services Fund amount (non-cashable value): $6000

The amount will be deposited to Company's Lufthansa Group Services Fund account, which Lufthansa will maintain internally for Company's use. Company's Lufthansa Group Services Funds may not be converted to cash and may only be used in connection with certain Lufthansa favors and waivers and will not be applicable to any other Participating Airline. Details with respect to Company's access to its Lufthansa Group Services Fund should be directed to your Lufthansa Sales Representative. Any unused Lufthansa Group Services Fund balance existing in Company's Lufthansa Group Services Funds account upon termination of the Agreement, will revert to Lufthansa and will no longer be available to Company for use.

UNITED

Exhibit A

University of Virginia
1001 North Emmet St. , Charlottesville, VA 22904
Contract: Univ of Virginia 1119 1022 AD4: Active
Contract Dates : 01-Nov-2019 - 31-Oct-2022

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Companies :	None						
Contract Term :	Canada to Canada						
Requirement :	No Requirement						
Date :	Ticketing : 01-Nov-2019 - 31-Oct-2022			Travel : 01-Nov-2019 - 31-Dec-2022			
Discount 1: Canada to Canada - AC JC	Percent 5%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	Canada, United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 2: Canada to Canada - AC DZP	Percent 2%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, P	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 3: Canada to Canada - AC YB	Percent 5%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B	Canada, United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 4: Canada to Canada - AC OEN	Percent 2%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with O, E, N	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 5: Canada to Canada - AC MUH	Percent 5%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with M, U, H	Canada, United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						

UNITED

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 6: Canada to Canada - AC QV	Percent 5%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Q, V	Canada, United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 7: Canada to Canada - AC WG	Percent 5%	Market Pair(Between) Canada <-> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, All Nippon Airways, SWISS, Austrian Airlines, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with W, G	Canada, United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Special Instructions :	None						
Contract Term :	**UA/AC Trans-Border USA/CA POS**						
Requirement :	No Requirement						
Date :	Ticketing : 01-Nov-2019 - 31-Oct-2022			Travel : 01-Nov-2019 - 31-Dec-2022			
Discount 1: USA to/from Canada J	Percent 9%	Market Pair(Between) United States <-> Canada	Marketing = United Airlines, Air Canada Operating = United Airlines, Air Canada Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with J	United States, Canada	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						
Discount 2: USA to/from Canada YBMEUHC	Percent 9%	Market Pair(Between) United States <-> Canada	Marketing = United Airlines, Air Canada Operating = United Airlines, Air Canada Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, H, E, C	United States, Canada	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						
Discount 3: USA to/from Canada QVW	Percent 6%	Market Pair(Between) United States <-> Canada	Marketing = United Airlines, Air Canada Operating = United Airlines, Air Canada Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with Q, V, W	United States, Canada	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 4: USA to/from Canada STLG	Percent 2%	Market Pair(Between) United States <-> Canada	Marketing = United Airlines, Air Canada Operating = United Airlines, Air Canada Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with S, T, L, G	United States, Canada	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Special Instructions :							
	Travel must originate and tickets must be issued in the United States or Canada. Travel may be one way or round trip. Discount not applicable in E class on marketed and operated AC flights.						

Contract Term :	LGA/BOS/IAD/EWR to/from LAX/SFO/SEA						
Requirement :	No Requirement						
Date :	**Ticketing :** 01-Nov-2019 - 31-Oct-2022			**Travel :** 01-Nov-2019 - 31-Dec-2022			

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 1: LGA/BOS/IAD/EWR to LAX/SFO/SEA JC	Percent 16%	Market Pair(Between) LGA <-> SEA BOS <-> SEA IAD <-> SEA IAD <-> SFO IAD <-> LAX LGA <-> LAX LGA <-> SFO BOS <-> SFO BOS <-> LAX EWR <-> LAX EWR <-> SFO EWR <-> SEA	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						
Discount 2: LGA/BOS/IAD/EWR to LAX/SFO/SEA DZ	Percent 3%	Market Pair(Between) LGA <-> SEA BOS <-> SEA IAD <-> SEA IAD <-> SFO IAD <-> LAX LGA <-> LAX LGA <-> SFO BOS <-> SFO BOS <-> LAX EWR <-> LAX EWR <-> SFO EWR <-> SEA	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D03
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 3: LGA/BOS/IAD/EWR to LAX/SFO/SEA YBMUHO	Percent 10%	Market Pair(Between) LGA <-> SEA BOS <-> SEA IAD <-> SEA IAD <-> SFO IAD <-> LAX LGA <-> LAX LGA <-> SFO BOS <-> SFO BOS <-> LAX EWR <-> LAX EWR <-> SFO EWR <-> SEA	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, H, O	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						
Discount 4: LGA/BOS/IAD/EWRtoLAX/SFO/SEA QVWSTLKGPAR	Percent 6%	Market Pair(Between) LGA <-> SEA BOS <-> SEA IAD <-> SEA IAD <-> SFO IAD <-> LAX LGA <-> LAX LGA <-> SFO BOS <-> SFO BOS <-> LAX EWR <-> LAX EWR <-> SFO EWR <-> SEA	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with Q, V, W, S, T, L, K, G, P, A, R	United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Special Instructions :							
	Travel must originate and tickets must be issued in the USA. Travel may be one way or round trip. ☐						
Contract Term :	**USA to/from USA**						
Requirement :	No Requirement						
Date :	Ticketing : 01-Nov-2019 - 31-Oct-2022			Travel : 01-Nov-2019 - 31-Dec-2022			
Discount 1: USA to USA JYBO	Percent 9%	Market Pair(Between) United States <-> United States	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with J, Y, B, O	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						
Discount 2: USA to USA CMEUH	Percent 9%	Market Pair(Between) United States <-> United States	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with C, M, E, U, H	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						

UNITED

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 3: USA to USA QVWA	Percent 6%	Market Pair(Between) United States <-> United States	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with Q, V, W, A	United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 4: USA to USA T4	Percent 6%	Market Pair(Between) United States <-> United States	Marketing = United Airlines Operating = United Airlines Validating = United Airlines, Air Canada, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, All Nippon Airways	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, K, G, S, T, L, P, R	United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Special Instructions :							
	Travel must originate and tickets must be issued in the USA. Travel may be one way or round trip.						

Contract Term :	**Hubs to Intl**			
Requirement :	No Requirement			
Date :	Ticketing : 01-Nov-2019 - 31-Oct-2022		Travel : 01-Nov-2019 - 31-Dec-2022	

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 1: Hubs to EMEA/I FJC	Percent 10%	Market Pair(Directional) EWR -> Africa EWR -> Europe EWR -> Middle East (cg) EWR -> India DEN -> India DEN -> Middle East (cg) DEN -> Africa DEN -> Europe ORD -> India ORD -> Middle East (cg) ORD -> Europe ORD -> Africa IAD -> Africa IAD -> Europe IAD -> India IAD -> Middle East (cg) LAX -> Middle East (cg) LAX -> India LAX -> Europe LAX -> Africa IAH -> Africa IAH -> Europe IAH -> Middle East (cg) IAH -> India SFO -> Middle East (cg) SFO -> Africa SFO -> Europe SFO -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						

28-Oct-2019

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 2: Hubs to EMEA/I A (UA)	Percent 2%	Market Pair(Directional) EWR -> Africa EWR -> Europe EWR -> Middle East (cg) EWR -> India DEN -> India DEN -> Middle East (cg) DEN -> Africa DEN -> Europe ORD -> India ORD -> Middle East (cg) ORD -> Europe ORD -> Africa IAD -> Africa IAD -> Europe IAD -> India IAD -> Middle East (cg) LAX -> Middle East (cg) LAX -> India LAX -> Europe LAX -> Africa IAH -> Africa IAH -> Europe IAH -> Middle East (cg) IAH -> India SFO -> Middle East (cg) SFO -> Africa SFO -> Europe SFO -> India	Marketing = United Airlines Operating = United Airlines, Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings, Edelweiss Air Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with A	United States	Tour Code: 148MP Designator: 8D02

Ticketing Instruction :	None

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 3: Hubs to EMEA/I A (LH)	Percent 10%	Market Pair(Directional)	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings	Commission = Yes	Fare Basis Starts with A	United States	Tour Code: 148MP
		EWR -> Africa		Override = Yes			Designator: 8D10
		EWR -> Europe	Operating = Lufthansa, SWISS,				
		EWR -> Middle East (cg)	Austrian Airlines, Brussels Airlines,				
		EWR -> India	Edelweiss Air, Eurowings, Air				
		DEN -> India	Canada, United Airlines				
		DEN -> Middle East (cg)	Validating = Air Canada, United				
		DEN -> Africa	Airlines, Lufthansa, SWISS,				
		DEN -> Europe	Austrian Airlines, All Nippon				
		ORD -> India	Airways, Brussels Airlines				
		ORD -> Middle East (cg)					
		ORD -> Europe					
		ORD -> Africa					
		IAD -> Africa					
		IAD -> Europe					
		IAD -> India					
		IAD -> Middle East (cg)					
		LAX -> Middle East (cg)					
		LAX -> India					
		LAX -> Europe					
		LAX -> Africa					
		IAH -> Africa					
		IAH -> Europe					
		IAH -> Middle East (cg)					
		IAH -> India					
		SFO -> Middle East (cg)					
		SFO -> Africa					
		SFO -> Europe					
		SFO -> India					
Ticketing Instruction :		None					

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 4: Hubs to EMEA/I YBMUH	Percent 9%	Market Pair(Directional) EWR -> Africa EWR -> Europe EWR -> Middle East (cg) EWR -> India DEN -> India DEN -> Middle East (cg) DEN -> Africa DEN -> Europe ORD -> India ORD -> Middle East (cg) ORD -> Europe ORD -> Africa IAD -> Africa IAD -> Europe IAD -> India IAD -> Middle East (cg) LAX -> Middle East (cg) LAX -> India LAX -> Europe LAX -> Africa IAH -> Africa IAH -> Europe IAH -> Middle East (cg) IAH -> India SFO -> Middle East (cg) SFO -> Africa SFO -> Europe SFO -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, H	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 5: Hubs to EMEA/I DZ	Percent 2%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> India	Lufthansa, SWISS, Austrian	Override = Yes	D, Z		148MP
		EWR -> Middle East (cg)	Airlines, Brussels Airlines, Air				Designator:
		EWR -> Africa	Canada, Eurowings				8D02
		EWR -> Europe	Operating = United Airlines,				
		DEN -> Middle East (cg)	Lufthansa, SWISS, Austrian				
		DEN -> India	Airlines, Brussels Airlines,				
		DEN -> Africa	Edelweiss Air, Air Canada,				
		DEN -> Europe	Eurowings				
		ORD -> Europe	Validating = Air Canada, United				
		ORD -> Africa	Airlines, Lufthansa, SWISS,				
		ORD -> Middle East (cg)	Austrian Airlines, All Nippon				
		ORD -> India	Airways, Brussels Airlines				
		IAD -> India					
		IAD -> Middle East (cg)					
		IAD -> Africa					
		IAD -> Europe					
		LAX -> Europe					
		LAX -> Africa					
		LAX -> Middle East (cg)					
		LAX -> India					
		IAH -> India					
		IAH -> Middle East (cg)					
		IAH -> Africa					
		IAH -> Europe					
		SFO -> Africa					
		SFO -> Middle East (cg)					
		SFO -> Europe					
		SFO -> India					
Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 6: Hubs to EMEA/I OGE	Percent 2%	Market Pair(Directional) EWR -> India EWR -> Middle East (cg) EWR -> Africa EWR -> Europe DEN -> Middle East (cg) DEN -> India DEN -> Africa DEN -> Europe ORD -> Europe ORD -> Africa ORD -> Middle East (cg) ORD -> India IAD -> India IAD -> Middle East (cg) IAD -> Africa IAD -> Europe LAX -> Europe LAX -> Africa LAX -> Middle East (cg) LAX -> India IAH -> India IAH -> Middle East (cg) IAH -> Africa IAH -> Europe SFO -> Africa SFO -> Middle East (cg) SFO -> Europe SFO -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with O, G, E	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 7: Hubs to Australia Country JC	Percent 10%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 8: Hubs to Australia **Country YBMHEUO**	Percent 9%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, E, O	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						
Discount 9: Hubs to Australia **Country DZ**	Percent 2%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 10: Hubs to Australia **Country UA/NH FJC**	Percent 10%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 11: Hubs to Australia Country UA/NH	Percent 9%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, G	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						
Discount 12: Hubs to Australia Country UA/NH DZE	Percent 2%	Market Pair(Directional) EWR -> Country/Region: Australia SFO -> Country/Region: Australia DEN -> Country/Region: Australia ORD -> Country/Region: Australia IAD -> Country/Region: Australia LAX -> Country/Region: Australia IAH -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, E	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						
Discount 13: Hubs to New Zealand JC	Percent 10%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 14: Hubs to New Zealand DZP	Percent 2%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, P	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						
Discount 15: Hubs to New Zealand YBMEUHO	Percent 9%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, E, U, H, O	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						
Discount 16: Hubs to New Zealand UA/NZ JC	Percent 10%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						
Discount 17: Hubs to New Zealand UA/NZ DZP	Percent 2%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, P	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 18: Hubs to New Zealand UA/NZ YBMEUH	Percent 9%	Market Pair(Directional) EWR -> New Zealand SFO -> New Zealand DEN -> New Zealand ORD -> New Zealand IAD -> New Zealand LAX -> New Zealand IAH -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, E, U, H	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						
Discount 19: Hubs to Asia UA/NH FJC	Percent 10%	Market Pair(Directional) EWR -> Asia SFO -> Asia DEN -> Asia ORD -> Asia IAD -> Asia LAX -> Asia IAH -> Asia Market Pair(Directional) Not equals EWR -> India Not equals EWR -> Middle East (cg) Not equals SFO -> Middle East (cg) Not equals SFO -> India Not equals ORD -> Middle East (cg) Not equals ORD -> India Not equals IAD -> India Not equals IAD -> Middle East (cg) Not equals LAX -> Middle East (cg) Not equals LAX -> India Not equals IAH -> India Not equals IAH -> Middle East (cg) Not equals DEN -> India Not equals DEN -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 20: Hubs to Asia UA/NH **YBMUGHO**	Percent 9%	Market Pair(Directional) EWR -> Asia SFO -> Asia DEN -> Asia ORD -> Asia IAD -> Asia LAX -> Asia IAH -> Asia Market Pair(Directional) Not equals EWR -> India Not equals EWR -> Middle East (cg) Not equals SFO -> Middle East (cg) Not equals SFO -> India Not equals ORD -> Middle East (cg) Not equals ORD -> India Not equals IAD -> India Not equals IAD -> Middle East (cg) Not equals LAX -> Middle East (cg) Not equals LAX -> India Not equals IAH -> India Not equals IAH -> Middle East (cg) Not equals DEN -> India Not equals DEN -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, G, H, O	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 21: Hubs to Asia UA/NH DZE	Percent 2%	Market Pair(Directional) EWR -> Asia SFO -> Asia ORD -> Asia IAD -> Asia LAX -> Asia IAH -> Asia DEN -> Asia Market Pair(Directional) Not equals EWR -> India Not equals EWR -> Middle East (cg) Not equals SFO -> Middle East (cg) Not equals SFO -> India Not equals DEN -> India Not equals DEN -> Middle East (cg) Not equals ORD -> Middle East (cg) Not equals ORD -> India Not equals IAD -> India Not equals LAX -> Middle East (cg) Not equals IAH -> India Not equals IAH -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, E	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 22: Hubs to So/CentrlAmerica/Mex/Caribb JC	Percent 10%	Market Pair(Directional) EWR -> South America EWR -> Mexico EWR -> Caribbean (cg) EWR -> Central America (cg) SFO -> South America SFO -> Mexico SFO -> Caribbean (cg) SFO -> Central America (cg) DEN -> South America DEN -> Mexico DEN -> Central America (cg) DEN -> Caribbean (cg) ORD -> South America ORD -> Mexico ORD -> Caribbean (cg) ORD -> Central America (cg) IAD -> South America IAD -> Mexico IAD -> Central America (cg) IAD -> Caribbean (cg) LAX -> South America LAX -> Mexico LAX -> Caribbean (cg) LAX -> Central America (cg) IAH -> South America IAH -> Mexico IAH -> Central America (cg) IAH -> Caribbean (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with C, J	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 23: Hubs to So/Centrl America/Mex/Caribb	Percent 9%	Market Pair(Directional) EWR -> South America EWR -> Mexico EWR -> Caribbean (cg) EWR -> Central America (cg) SFO -> South America SFO -> Mexico SFO -> Caribbean (cg) SFO -> Central America (cg) DEN -> South America DEN -> Mexico DEN -> Central America (cg) DEN -> Caribbean (cg) ORD -> South America ORD -> Mexico ORD -> Caribbean (cg) ORD -> Central America (cg) IAD -> South America IAD -> Mexico IAD -> Central America (cg) IAD -> Caribbean (cg) LAX -> South America LAX -> Mexico LAX -> Caribbean (cg) LAX -> Central America (cg) IAH -> South America IAH -> Mexico IAH -> Central America (cg) IAH -> Caribbean (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, E, O	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 24: Hubs to So/Centrl America/Mex/Caribb DZ	Percent 2%	Market Pair(Directional) EWR -> South America EWR -> Mexico EWR -> Caribbean (cg) EWR -> Central America (cg) SFO -> South America SFO -> Mexico SFO -> Caribbean (cg) SFO -> Central America (cg) DEN -> South America DEN -> Mexico DEN -> Central America (cg) DEN -> Caribbean (cg) ORD -> South America ORD -> Mexico ORD -> Caribbean (cg) ORD -> Central America (cg) IAD -> South America IAD -> Mexico IAD -> Central America (cg) IAD -> Caribbean (cg) LAX -> South America LAX -> Mexico LAX -> Caribbean (cg) LAX -> Central America (cg) IAH -> South America IAH -> Mexico IAH -> Central America (cg) IAH -> Caribbean (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 25: Hubs to Intl FCJ	Percent 10%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> Africa	Lufthansa, SWISS, Austrian	Override = Yes	F, C, J		148MP
		EWR -> Antarctica	Airlines, Brussels Airlines,				Designator:
		EWR -> Asia	Eurowings				8D10
		EWR -> Continent:	Operating = United Airlines,				
		Australia	Lufthansa, SWISS, Austrian				
		EWR -> Europe	Airlines, Brussels Airlines,				
		EWR -> North America	Edelweiss Air, Eurowings				
		EWR -> South America	Validating = Air Canada, United				
		SFO -> Africa	Airlines, Lufthansa, SWISS,				
		SFO -> Antarctica	Austrian Airlines, All Nippon				
		SFO -> Asia	Airways, Brussels Airlines				
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Antarctica					
		IAH -> Asia					
		IAH -> Continent: Australia					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		IAD -> Antarctica					
		IAH -> Africa					
		Market Pair(Directional)					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					

Ticketing Instruction :	None

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 26: Hubs to Intl A LH	Percent 10%	Market Pair(Directional)	Marketing = Lufthansa, SWISS,	Commission = Yes	Fare Basis Starts with A	United States	Tour Code:
		EWR -> Africa	Austrian Airlines, Brussels Airlines,	Override = Yes			148MP
		EWR -> Antarctica	Eurowings				Designator:
		EWR -> Asia	Operating = United Airlines,				8D10
		EWR -> Continent:	Lufthansa, SWISS, Austrian				
		Australia	Airlines, Brussels Airlines,				
		EWR -> Europe	Edelweiss Air, Eurowings, Air				
		EWR -> North America	Canada				
		EWR -> South America	Validating = Air Canada, United				
		SFO -> Africa	Airlines, Lufthansa, SWISS,				
		SFO -> Antarctica	Austrian Airlines, All Nippon				
		SFO -> Asia	Airways, Brussels Airlines				
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Antarctica					
		IAH -> Asia					
		IAH -> Continent: Australia					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		IAD -> Antarctica					
		IAH -> Africa					
		Market Pair(Directional)					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					

Ticketing Instruction :	None

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 27: Hubs to Intl YBMHUO	Percent 9%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> Africa	Lufthansa, SWISS, Austrian	Override = Yes	Y, B, M, H, U, O		148MP
		EWR -> Antarctica	Airlines, Brussels Airlines,				Designator:
		EWR -> Asia	Eurowings				8D09
		EWR -> Continent: Australia	Operating = United Airlines,				
		EWR -> Europe	Lufthansa, SWISS, Austrian				
		EWR -> North America	Airlines, Brussels Airlines,				
		EWR -> South America	Edelweiss Air, Eurowings				
		SFO -> Africa	Validating = Air Canada, United				
		SFO -> Antarctica	Airlines, Lufthansa, SWISS,				
		SFO -> Asia	Austrian Airlines, All Nippon				
		SFO -> Continent: Australia	Airways, Brussels Airlines				
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent: Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent: Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent: Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Antarctica					
		IAH -> Asia					
		IAH -> Continent: Australia					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		IAH -> Africa					
		IAD -> Antarctica					
		Market Pair(Directional)					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					

Ticketing Instruction :	None

28-Oct-2019

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 28: Hubs to Intl E	Percent 2%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with E	United States	Tour Code:
		EWR -> Africa	Lufthansa, Austrian Airlines,	Override = Yes			148MP
		EWR -> Antarctica	SWISS, Brussels Airlines,				Designator:
		EWR -> Asia	Eurowings				8D02
		EWR -> Continent:	Operating = United Airlines,				
		Australia	Lufthansa, Austrian Airlines,				
		EWR -> Europe	SWISS, Brussels Airlines,				
		EWR -> North America	Eurowings				
		EWR -> South America	Validating = Air Canada, United				
		SFO -> Africa	Airlines, Lufthansa, SWISS,				
		SFO -> Asia	Austrian Airlines, All Nippon				
		SFO -> Continent:	Airways, Brussels Airlines				
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					
		IAH -> Asia					
		IAH -> Continent: Australia					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		SFO -> Antarctica					
		ORD -> Africa					
		Market Pair(Directional)					
		Not equals United States					
		-> United States					
		Not equals United States					
		-> Canada					
Ticketing Instruction :	None						

UNITED

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 29: Hubs to Intl G	Percent 2%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with G	United States	Tour Code:
		EWR -> Africa	Lufthansa, Austrian Airlines,	Override = Yes			148MP
		EWR -> Antarctica	SWISS, Brussels Airlines,				Designator:
		EWR -> Asia	Eurowings				8D02
		EWR -> Continent:	Operating = United Airlines,				
		Australia	Lufthansa, Austrian Airlines,				
		EWR -> Europe	SWISS, Brussels Airlines,				
		EWR -> North America	Eurowings				
		EWR -> South America	Validating = Air Canada, United				
		SFO -> Africa	Airlines, Lufthansa, SWISS,				
		SFO -> Antarctica	Austrian Airlines, All Nippon				
		SFO -> Asia	Airways, Brussels Airlines				
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Asia					
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		Market Pair(Directional)					
		Not equals United States -> United States					
		Not equals United States -> Canada					
Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 30: Hubs to Intl DZ	Percent 2%	Market Pair(Directional)	Marketing = United Airlines,	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> Africa	Lufthansa, SWISS, Austrian	Override = Yes	D, Z		148MP
		EWR -> Antarctica	Airlines, Brussels Airlines,				Designator:
		EWR -> Asia	Eurowings				8D02
		EWR -> Continent:	Operating = United Airlines,				
		Australia	Lufthansa, SWISS, Austrian				
		EWR -> Europe	Airlines, Brussels Airlines,				
		EWR -> North America	Edelweiss Air, Eurowings				
		EWR -> South America	Validating = Air Canada, United				
		SFO -> Africa	Airlines, Lufthansa, SWISS,				
		SFO -> Antarctica	Austrian Airlines, All Nippon				
		SFO -> Asia	Airways, Brussels Airlines				
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					
		IAH -> Asia					

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		ORD -> Africa					
		Market Pair(Directional)					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals IAH -> Canada					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					

Ticketing Instruction :	None

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 31: Hubs to Asia AC JC (FF)	Percent 10%	Market Pair(Directional) EWR -> Asia SFO -> Asia DEN -> Asia ORD -> Asia IAD -> Asia IAH -> Asia LAX -> Asia Market Pair(Directional) Not equals EWR -> India Not equals EWR -> Middle East (cg) Not equals SFO -> Middle East (cg) Not equals DEN -> India Not equals DEN -> Middle East (cg) Not equals ORD -> Middle East (cg) Not equals ORD -> India Not equals IAD -> India Not equals IAD -> Middle East (cg) Not equals LAX -> Middle East (cg) Not equals LAX -> India Not equals IAH -> India Not equals IAH -> Middle East (cg) Not equals IAD -> India Not equals IAD -> Middle East (cg) Not equals SFO -> India	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C Fare Basis Contains FF	United States	Tour Code: 148MP Designator: 8D10
Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 32: Hubs to Asia AC Y (FF)	Percent 9%	Market Pair(Directional) EWR -> Asia SFO -> Asia DEN -> Asia ORD -> Asia IAD -> Asia IAH -> Asia LAX -> Asia Market Pair(Directional) Not equals EWR -> India Not equals EWR -> Middle East (cg) Not equals SFO -> Middle East (cg) Not equals DEN -> India Not equals DEN -> Middle East (cg) Not equals ORD -> Middle East (cg) Not equals ORD -> India Not equals IAD -> India Not equals IAD -> Middle East (cg) Not equals LAX -> Middle East (cg) Not equals LAX -> India Not equals IAH -> India Not equals IAH -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y Fare Basis Contains FF	United States	Tour Code: 148MP Designator: 8D09
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 33: Hubs to Intl AC JC	Percent 10%	Market Pair(Directional)	Marketing = Air Canada	Commission = Yes	Fare Basis Starts with J,	United States	Tour Code:
		EWR -> Africa	Operating = Air Canada	Override = Yes	C		148MP
		EWR -> Antarctica	Validating = Air Canada, United				Designator:
		EWR -> Asia	Airlines, Lufthansa, SWISS,				8D10
		EWR -> Continent:	Austrian Airlines, All Nippon				
		Australia	Airways, Brussels Airlines				
		EWR -> Europe					
		EWR -> North America					
		EWR -> South America					
		SFO -> Africa					
		SFO -> Antarctica					
		SFO -> Asia					
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Asia					
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		Market Pair(Directional)					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					

Ticketing Instruction :	None

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 34: Hubs to Intl AC	Percent 9%	Market Pair(Directional)	Marketing = Air Canada	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
YBMUH		EWR -> Africa	Operating = Air Canada	Override = Yes	Y, B, M, U, H		148MP
		EWR -> Antarctica	Validating = Air Canada, United				Designator:
		EWR -> Asia	Airlines, Lufthansa, SWISS,				8D09
		EWR -> Continent:	Austrian Airlines, All Nippon				
		Australia	Airways, Brussels Airlines				
		EWR -> Europe					
		EWR -> North America					
		EWR -> South America					
		SFO -> Africa					
		SFO -> Antarctica					
		SFO -> Asia					
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Asia					
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		Market Pair(Directional)					
		Not equals EWR -> United States					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					

Ticketing Instruction :	None

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 35: Hubs to Intl AC EON	Percent 2%	Market Pair(Directional)	Marketing = Air Canada	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> Africa	Operating = Air Canada	Override = Yes	E, O, N		148MP
		EWR -> Antarctica	Validating = Air Canada, United				Designator:
		EWR -> Asia	Airlines, Lufthansa, SWISS,				8D02
		EWR -> Continent:	Austrian Airlines, All Nippon				
		Australia	Airways, Brussels Airlines				
		EWR -> Europe					
		EWR -> North America					
		EWR -> South America					
		SFO -> Africa					
		SFO -> Antarctica					
		SFO -> Asia					
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Continent:					
		Australia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Continent:					
		Australia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> Asia					
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					
		IAH -> South America					
		Market Pair(Directional)					
		Not equals EWR -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals IAD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					

Ticketing Instruction :	None

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 36: Hubs to Intl AC DZ	Percent 2%	Market Pair(Directional)	Marketing = Air Canada	Commission = Yes	Fare Basis Starts with	United States	Tour Code:
		EWR -> Africa	Operating = Air Canada	Override = Yes	D, Z		148MP
		EWR -> Antarctica	Validating = Air Canada, United				Designator:
		EWR -> Asia	Airlines, Lufthansa, SWISS,				8D02
		EWR -> Continent:	Austrian Airlines, All Nippon				
		Australia	Airways, Brussels Airlines				
		EWR -> Europe					
		EWR -> North America					
		EWR -> South America					
		SFO -> Africa					
		SFO -> Antarctica					
		SFO -> Asia					
		SFO -> Continent:					
		Australia					
		SFO -> Europe					
		SFO -> North America					
		SFO -> South America					
		DEN -> Africa					
		DEN -> Antarctica					
		DEN -> Asia					
		DEN -> Continent:					
		Australia					
		DEN -> Europe					
		DEN -> North America					
		DEN -> South America					
		ORD -> Africa					
		ORD -> Antarctica					
		ORD -> Asia					
		ORD -> Europe					
		ORD -> North America					
		ORD -> South America					
		IAD -> Africa					
		IAD -> Antarctica					
		IAD -> Asia					
		IAD -> Continent: Australia					
		IAD -> Europe					
		IAD -> North America					
		IAD -> South America					
		LAX -> Africa					
		LAX -> Antarctica					
		LAX -> Asia					
		LAX -> Europe					
		LAX -> North America					
		LAX -> South America					
		IAH -> Africa					
		IAH -> Antarctica					
		IAH -> Asia					
		IAH -> Continent: Australia					
		IAH -> Europe					
		IAH -> North America					

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		IAH -> South America					
		ORD -> Continent: Australia					
		LAX -> Continent: Australia					
		Market Pair(Directional)					
		Not equals SFO -> United States					
		Not equals DEN -> United States					
		Not equals ORD -> United States					
		Not equals IAD -> United States					
		Not equals LAX -> United States					
		Not equals IAH -> United States					
		Not equals EWR -> Canada					
		Not equals SFO -> Canada					
		Not equals DEN -> Canada					
		Not equals ORD -> Canada					
		Not equals LAX -> Canada					
		Not equals IAH -> Canada					

Ticketing Instruction :	None
Special Instructions :	

Ticket Issued/Purchased: See "Ticketing Country equal to..." under each Term Discount. Travel must originate and ticket must be issued from the applicable Ticketing Country. No split ticketing. Tickets must meet all booking class and tariff rules.

Discount not applicable in F class on marketed and operated UA flights.

Discount applicable in O class on marketed and operated UA flights.

Discount applicable in G, N and E class when LH/OS/SN/LX are the marketing and operating International carrier.

Discount not applicable in F, G and A class on marketed and operated AC flights.

Discount applicable in O, N and E class on marketed and operated AC flights.

Discount applicable in G class when NH is the marketing and operating International carrier.

Eurowings (EW) maybe included in conjunction with JV carrier over the water as a Marketing and/or operating carrier within Europe. EW may also be included as LH marketed/EW operated over the water.

UNITED

Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
		UA must be the marketed/operated carrier USA to/from Brazil. AD/G3 operated/marketed and UA marketed/ AD/G3 operated permitted within Brazil only.					
		JAD/AV-TA group/LATAM Airline Group S.A/G3/O6 are permitted as interline within Latin America, when AC is the overwater carrier to/from Canada and Latin America.					
		NH is permitted as interline carrier within Asia when AC is the overwater carrier to/from USA and Asia.					
		UA must be the marketed/operated carrier USA to/from Mexico. VW operated/marketed and UA marketed/ VW operated permitted within Mexico only.					
Contract Term :	USA to Intl						
Requirement :	No Requirement						
Date :	Ticketing : 01-Nov-2019 - 31-Oct-2022			Travel : 01-Nov-2019 - 31-Dec-2022			
Discount 1: USA to EMEA/I FJC	Percent 16%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						
Discount 2: USA to EMEA/I A UA	Percent 5%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = United Airlines Operating = United Airlines, Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings, Edelweiss Air Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with A	United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 3: USA to EMEA/I A LH	Percent 16%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Eurowings, United Airlines, Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with A	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 4: USA to EMEA/I YBMHU	Percent 8%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						
Discount 5: USA to EMEA/I GEO	Percent 5%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with G, E, O	United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 6: USA to EMEA/I DZ	Percent 2%	Market Pair(Directional) United States -> Africa United States -> Europe United States -> Middle East (cg) United States -> India	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 7: USA to Australia Country JC	Percent 16%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with C, J	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 8: USA to Australia Country	Percent 8%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, E	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						
Discount 9: USA to Australia Country DZ	Percent 2%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 10: USA to Australia Country UA/NH FJC	Percent 16%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						
Discount 11: USA to Australia Country UA/NH	Percent 8%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, G	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						
Discount 12: USA to Australia Country UA/NH DZE	Percent 2%	Market Pair(Directional) United States -> Country/Region: Australia	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, E	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA/UAX is permitted for travel within the U.S. only. May be booked as either UA or NH marketed/ UA/UAX operated.						
Discount 13: USA to New Zealand JC	Percent 16%	Market Pair(Directional) United States -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 14: USA to New Zealand DZP	Percent 2%	Market Pair(Directional) United States -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, P	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						
Discount 15: USA to New Zealand YBMEUHO	Percent 8%	Market Pair(Directional) United States -> New Zealand	Marketing = United Airlines, Air New Zealand Operating = United Airlines, Air New Zealand Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, E, U, H, O	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	UA marketed/NZ operated and NZ marketed/NZ operated permitted within New Zealand only.						
Discount 16: USA to New Zealand UA/NZ JC	Percent 16%	Market Pair(Directional) United States -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						
Discount 17: USA to New Zealand UA/NZ DZP	Percent 2%	Market Pair(Directional) United States -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z, P	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						
Discount 18: USA to New Zealand UA/NZ YBMEUH	Percent 8%	Market Pair(Directional) United States -> New Zealand Market Pair(Directional) Not equals LAX -> AKL Not equals HNL -> AKL	Marketing = United Airlines, Air New Zealand Operating = Air New Zealand, United Airlines Validating = United Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, E, U, H	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	UA/UAX marketed/operated is permitted for travel within the U.S. only. UA marketed/NZ operated permitted USA to/from New Zealand. NZ marketed/operated permitted for travel within New Zealand. Otherwise UA*/NZ is required.						
Discount 19: USA to Asia UA/NH FCJ	Percent 16%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 20: USA to Asia UA/NH YBMUHO	Percent 8%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, H, G, O	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						
Discount 21: USA to Asia UA/NH E	Percent 2%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with E	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 22: USA to Asia UA/NH DZ	Percent 2%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 23: USA to So/Centrl America/Mex/Carib JC	Percent 16%	Market Pair(Directional) United States -> South America United States -> Mexico United States -> Caribbean (cg) United States -> Central America (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with C, J	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						
Discount 24: USA to So/Centrl America/Mex/Caribb	Percent 8%	Market Pair(Directional) United States -> South America United States -> Mexico United States -> Caribbean (cg) United States -> Central America (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, H, U, E, O	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 25: USA to So/Centrl America/Mex/Caribb DZ	Percent 2%	Market Pair(Directional) United States -> South America United States -> Mexico United States -> Caribbean (cg) United States -> Central America (cg)	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 26: USA to Intl FJC	Percent 16%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Antarctica United States -> Europe United States -> South America United States -> North America United States -> Continent: Australia Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, C, J	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						
Discount 27: USA to Intl A LH	Percent 16%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Antarctica United States -> Europe United States -> South America United States -> North America United States -> Continent: Australia Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Eurowings, Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with A	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes

Discount 28: USA to Intl YBMHO	Percent 7%	Market Pair(Directional)
		  United States -> Africa
		  United States -> Asia
		  United States -> Antarctica
		  United States -> Europe
		United States -> South America
		  United States -> North America
		  United States -> Continent: Australia
		Market Pair(Directional)
		  Not equals United States -> United States
		Not equals United States -> Canada
			Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings
			Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with Y, B, M, H, U, O	United States	Tour Code:
							148MP
							Designator:
							8D07

Ticketing Instruction :	None						

Discount 29: USA to Intl E	Percent 5%	Market Pair(Directional)
		  United States -> Africa
		  United States -> Asia
		  United States -> Europe
		United States -> Antarctica
		  United States -> North America
		  United States -> Continent: Australia
		  United States -> South America
		Market Pair(Directional)
		  Not equals United States -> United States
		Not equals United States -> Canada
			Marketing = United Airlines, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, Eurowings
			Operating = United Airlines, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with E	United States	Tour Code:
							148MP
							Designator:
							8D05

Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 30: USA to Intl G	Percent 5%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Europe United States -> Antarctica United States -> North America United States -> Continent: Australia United States -> South America Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = United Airlines, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, Eurowings Operating = United Airlines, Lufthansa, Austrian Airlines, SWISS, Brussels Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with G	United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 31: USA to Intl DZ	Percent 2%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Antarctica United States -> Europe United States -> South America United States -> North America United States -> Continent: Australia Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings Operating = United Airlines, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 32: USA to Asia AC JC (FF)	Percent 16%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C Fare Basis Contains FF	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 33: USA to Asia AC Y (FF)	Percent 8%	Market Pair(Directional) United States -> Asia Market Pair(Directional) Not equals United States -> India Not equals United States -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y Fare Basis Contains FF	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						
Discount 34: USA to Intl AC JC	Percent 16%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Continent: Australia United States -> Antarctica United States -> Europe United States -> South America United States -> North America Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	United States	Tour Code: 148MP Designator: 8D16
Ticketing Instruction :	None						
Discount 35: USA to Intl AC YBMUH	Percent 8%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Continent: Australia United States -> Antarctica United States -> Europe United States -> South America United States -> North America Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, M, U, H	United States	Tour Code: 148MP Designator: 8D08
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 36: USA to Intl AC OEN	Percent 5%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Continent: Australia United States -> Antarctica United States -> Europe United States -> South America United States -> North America Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with E, O, N	United States	Tour Code: 148MP Designator: 8D05
Ticketing Instruction :	None						
Discount 37: USA to Intl AC DZ	Percent 2%	Market Pair(Directional) United States -> Africa United States -> Asia United States -> Continent: Australia United States -> Antarctica United States -> Europe United States -> South America United States -> North America Market Pair(Directional) Not equals United States -> United States Not equals United States -> Canada	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Special Instructions :							

Ticket Issued/Purchased: See "Ticketing Country equal to..." under each Term Discount. Travel must originate and ticket must be issued from the applicable Ticketing Country. No split ticketing. Tickets must meet all booking class and tariff rules.

Discount not applicable in F class on marketed and operated UA flights.

Discount applicable in O class on marketed and operated UA flights.

Discount applicable in G, N and E class when LH/OS/SN/LX are the marketing and operating International carriers.

Discount not applicable in F, G and A class on marketed and operated AC flights.

Discount applicable in O, N and E class on marketed and operated AC flights.

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
	Discount applicable in G class when NH is the marketing and operating International carrier.						
	Eurowings (EW) maybe included in conjunction with JV carrier over the water as a Marketing and/or operating carrier within Europe. EW may also be included as LH marketed/EW operated over the water.						
	UA must be the marketed/operated carrier USA to/from Brazil. AD/G3 operated/marketed and UA marketed/ AD/G3 operated permitted within Brazil only.						
	AD/AV-TA group/LATAM Airline Group S.A/G3/O6 are permitted as interline within Latin America, when AC is the overwater carrier to/from USA/Canada and Latin America						
	NH is permitted as interline carrier within Asia when AC is the overwater carrier to/from USA and Asia.						
	UA must be the marketed/operated carrier USA to/from Mexico. VW operated/marketed and UA marketed/ VW operated permitted within Mexico only.						
Contract Term :	**Canada to Intl**						
Requirement :	No Requirement						
Date :	**Ticketing :** 01-Nov-2019 - 31-Oct-2022			**Travel :** 01-Nov-2019 - 31-Dec-2022			

Discount 1: Canada to EMEA/I FJC	Percent 6%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Europe
		  Canada -> Middle East
		  (cg)
		  Canada -> India
			Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings
			Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with F, J, C	Canada, United States	Tour Code: 148MP
							Designator: 8D06

Ticketing Instruction :	None						

Discount 2: Canada to EMEA/I A (UA)	Percent 2%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Europe
		  Canada -> Middle East
		  (cg)
		  Canada -> India
			Marketing = United Airlines
			Operating = United Airlines, Lufthansa, Austrian Airlines, Brussels Airlines, SWISS, Air Canada, Eurowings, Edelweiss Air
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with A	Canada, United States	Tour Code: 148MP
							Designator: 8D02

Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 3: Canada to EMEA/I A (LH)	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines Operating = Lufthansa, United Airlines, SWISS, Austrian Airlines, Brussels Airlines, Eurowings, Air Canada, Edelweiss Air Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with A	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 4: Canada to EMEA/I YB	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 5: Canada to EMEA/I DZ	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 6: Canada to EMEA/I G/O	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with G, O	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 7: Canada to EMEA/I E	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with E	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 8: Canada to EMEA/I MUHQV	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with M, U, H, Q, V	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 9: Canada to EMEA/I PN	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Europe Canada -> Middle East (cg) Canada -> India	Marketing = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Eurowings Operating = Air Canada, Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with P, N	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 10: Canada to Asia AC JC	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with J, C	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 11: Canada to Asia AC DZ	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 12: Canada to Asia AC YB	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 13: Canada to Asia AC OE	Percent 2%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with D, Z	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 14: Canada to Asia AC MUHQV	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with M, U, H, Q, V	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 15: Canada to Asia AC PN	Percent 2%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = Air Canada Operating = Air Canada Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with P, N	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 16: Canada to Asia UA OA	Percent 2%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = United Airlines Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with O	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 17: Canada to Asia UA/NH FJC	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 18: Canada to Asia UA/NH YBG	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Y, B, G	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 19: Canada to Asia UA/NH MUH	Percent 6%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with M, U, H	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 20: Canada to Asia UA/NH P	Percent 2%	Market Pair(Directional) Canada -> Asia Market Pair(Directional) Not equals Canada -> India Not equals Canada -> Middle East (cg)	Marketing = United Airlines, All Nippon Airways Operating = United Airlines, All Nippon Airways Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with P	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 21: Canada to So/Centrl Amer/Mex/Caribb UA E	Percent 6%	Market Pair(Directional) Canada -> South America Canada -> Caribbean (cg) Canada -> Central America (cg) Canada -> Mexico	Marketing = United Airlines Operating = United Airlines Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with E	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Discount 22: Canada to Intl FJC	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Asia Canada -> Continent: Australia Canada -> Antarctica Canada -> Europe Canada -> South America Canada -> North America Market Pair(Directional) Not equals Canada -> United States Not equals Canada -> Canada	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Air Canada, Eurowings Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with F, J, C	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						

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Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes

Discount 23: Canada to Intl A LH	Percent 6%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Asia
		  Canada -> Continent:
		Australia
		  Canada -> Antarctica
		  Canada -> Europe
		  Canada -> South America
		  Canada -> North America
		Market Pair(Directional)
		  Not equals Canada ->
		United States
		Not equals Canada ->
		Canada
			Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Eurowings
			Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with A	Canada, United States	Tour Code: 148MP
							Designator: 8D06

Ticketing Instruction :	None						

Discount 24: Canada to Intl AC/LH/UA - DZ	Percent 6%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Asia
		  Canada -> Continent:
		Australia
		  Canada -> Antarctica
		  Canada -> Europe
		  Canada -> South America
		  Canada -> North America
		Market Pair(Directional)
		  Not equals Canada ->
		United States
		Not equals Canada ->
		Canada
			Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings, United Airlines
			Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings, United Airlines
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with D, Z	Canada, United States	Tour Code: 148MP
							Designator: 8D06

Ticketing Instruction :	None						

Discount 25: Canada to Intl YB	Percent 6%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Asia
		  Canada -> Continent:
		Australia
		  Canada -> Antarctica
		  Canada -> Europe
		  Canada -> South America
		  Canada -> North America
		Market Pair(Directional)
		  Not equals Canada ->
		United States
		Not equals Canada ->
		Canada
			Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Air Canada, Eurowings
			Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with Y, B	Canada, United States	Tour Code: 148MP
							Designator: 8D06

Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 26: Canada to Intl G/O	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Asia Canada -> Continent: Australia Canada -> Antarctica Canada -> Europe Canada -> South America Canada -> North America Market Pair(Directional) Not equals Canada -> United States Not equals Canada -> Canada	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with G, O	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 27: Canada to Intl O (UA)	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Asia Canada -> Continent: Australia Canada -> Antarctica Canada -> Europe Canada -> South America Canada -> North America Market Pair(Directional) Not equals Canada -> United States Not equals Canada -> Canada	Marketing = United Airlines Operating = United Airlines, Air Canada, Austrian Airlines, Brussels Airlines, Eurowings, Lufthansa, SWISS Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with O	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						
Discount 28: Canada to Intl E	Percent 2%	Market Pair(Directional) Canada -> Africa Canada -> Asia Canada -> Continent: Australia Canada -> Antarctica Canada -> Europe Canada -> South America Canada -> North America Market Pair(Directional) Not equals Canada -> United States Not equals Canada -> Canada	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Air Canada, Eurowings Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with E	Canada, United States	Tour Code: 148MP Designator: 8D02
Ticketing Instruction :	None						

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes

Discount 29: Canada to Intl PN	Percent 2%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Asia
		  Canada -> Continent: Australia
		  Canada -> Antarctica
		  Canada -> Europe
		  Canada -> South America
		  Canada -> North America
		Market Pair(Directional)
		  Not equals Canada -> United States
		Not equals Canada -> Canada
			Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Air Canada, Eurowings
			Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with P, N	Canada, United States	Tour Code: 148MP
							Designator: 8D02

Ticketing Instruction :	None						

Discount 30: Canada to Intl MUH	Percent 6%	Market Pair(Directional)
		  Canada -> Africa
		  Canada -> Asia
		  Canada -> Continent: Australia
		  Canada -> Antarctica
		  Canada -> Europe
		  Canada -> South America
		  Canada -> North America
		Market Pair(Directional)
		  Not equals Canada -> United States
		Not equals Canada -> Canada
			Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, United Airlines, Air Canada, Eurowings
			Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, United Airlines, Air Canada, Eurowings
			Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines
				Commission = Yes
				Override = Yes
					Fare Basis Starts with M, U, H	Canada, United States	Tour Code: 148MP
							Designator: 8D06

Ticketing Instruction :	None						

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Exhibit A

Term Discount	Discount	Markets	Carriers	Other	Booking Codes	Ticketing	Ticket Codes
Discount 31: Canada to Intl AC/LH -QV	Percent 6%	Market Pair(Directional) Canada -> Africa Canada -> Asia Canada -> Continent: Australia Canada -> Antarctica Canada -> Europe Canada -> South America Canada -> North America Market Pair(Directional) Not equals Canada -> United States Not equals Canada -> Canada	Marketing = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Air Canada, Eurowings Operating = Lufthansa, SWISS, Austrian Airlines, Brussels Airlines, Edelweiss Air, Air Canada, Eurowings Validating = Air Canada, United Airlines, Lufthansa, SWISS, Austrian Airlines, All Nippon Airways, Brussels Airlines	Commission = Yes Override = Yes	Fare Basis Starts with Q, V	Canada, United States	Tour Code: 148MP Designator: 8D06
Ticketing Instruction :	None						
Special Instructions :							

Ticket Issued/Purchased: See "Ticketing Country equal to..." under each Term Discount. Travel must originate and ticket must be issued from the applicable Ticketing Country. No split ticketing. Tickets must meet all booking class and tariff rules.

Discount not applicable in F, G and A class on marketed and operated AC flights.

Discount applicable in O and E class on marketed and operated AC flights.

Discount applicable in G, N and E class when LH/OS/SN/LX are the marketing and operating International carrier.

Eurowings (EW) maybe included in conjunction with JV carrier over the water as a Marketing and/or operating carrier within Europe. EW may also be included as LH marketed/EW operated over the water.

UA must be the marketed/operated carrier USA/CA to/from Brazil. AD/G3 operated/marketed and UA marketed/ AD/G3 operated permitted within Brazil only.

Discount applicable in G class when NH is the marketing and operating International carrier.

QF/NZ/JQ/VA are permitted as interline carriers within Australia (Continent) when AC is the overwater carrier to/from Canada and Australia (Continent).

NH is permitted as interline carrier within Asia when AC is the overwater carrier to/from Canada and Asia.

JJ/AV- TA/LA GROUP/G3/H2 are permitted as interline carriers within Latin America when AC is the carrier to/from Canada and Latin America.

UA must be the marketed/operated carrier CA to/from Mexico. VW operated/marketed and UA marketed/ VW operated permitted within Mexico only.

UNITED

Exhibit A

Agency	IATA	IATA Location	Country/ Region	Begin Date	End Date	Booking System	GDS	Pseudo City Code	Redistribution
Anthony Travel	15517445	Anthony Travel Inc	US	01-Nov-2019	31-Oct-2022		Sabre	7I5C	No
Christopherson-Andavo Travel	01522695	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	01A	No
	01522695	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	6LV	No
	06512376	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	BK8	No
	06512376	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	K7F	No
	46595150	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	916	No
	46595150	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	G74	No
	46595150	Christopherson Andav	US	01-Nov-2019	31-Oct-2022		WorldSpan	N1L	No
Covington International Travel	49513251	Covington Intl Trave	US	01-Nov-2019	31-Oct-2022		Apollo	1E7Y	Yes
	49614261	Covington Intl Trave	US	01-Nov-2019	31-Oct-2022		Apollo	S7A	Yes
	49614106	Covington Travel	US	01-Nov-2019	31-Oct-2022		Apollo	CU2	Yes
	49614106	Covington Travel	US	01-Nov-2019	31-Oct-2022		Apollo	T5E	Yes
United.com	99999999	Sip Tmc Test	US	01-Nov-2019	31-Oct-2022				No

The table header reads: **Agency Ticket Locations: The following IATA locations are authorized to issue tickets for this agreement.**

28-Oct-2019

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Exhibit A

GDS	Customer ID	Ticketing Country/Region	Ticketing Continent	Comments
Apollo	UVA	United States	None	
Sabre	UVA16	United States	None	
WorldSpan	301062	United States	None	
WorldSpan	UVA	United States	None	

28-Oct-2019

Legend Symbol	Description
<->	Between. Travel may originate in either direction.
=	Equal to
->	Directional. Travel must originate in the direction indicated.

28-Oct-2019

EXHIBIT A – GENERAL

The following information is applicable to all terms identified below. "International Terms" means those terms where travel originates in the USA/Canada to any destination outside the USA/Canada or those terms where travel originates in any non-USA/Canada country to any destination outside that global country.

Qualifying ticket will be subject to the general fare conditions published in the GDS or any other authorized distribution channel.

DOMESTIC TERMS:
Tour code and ticket designator as indicated for each discount must appear on ticket.

Ticket Issued/Purchased: Tickets must meet all booking class, point of sale and point of origin restrictions as noted in Exhibit A.

Discounts:
(i)   Rebooking/cancellation/refund/buy-up to higher fare/stopovers/rerouting/taxes/surcharges: Per tariff/fare rule
(ii)   Fare basis refers to the first letter of the normal public-tariff fare published in the GDS/CRS systems.
(iii)   All published fares with fare basis not specifically addressed herein receive zero percent (0%) discount. The tour code listed must be placed on the ticket for inclusion of the revenue towards the performance goal.

A debit memo/invoice will be issued for tickets that do not abide by the terms and conditions contained in Exhibit A and this Exhibit A – General.

INTERNATIONAL TERMS:
Tour code and ticket designator as indicated for each discount must appear on ticket.

Ticket Issued/Purchased: Tickets must meet all booking class, point of sale and point of origin restrictions as noted in Exhibit A.

Discounts:
(i)   Rebooking/cancellation/refund/buy-up to higher fare/stopovers/rerouting/taxes/surcharges: Per tariff/fare rule
(ii)   Fare basis refers to the first letter of the normal public-tariff fare published in the GDS/CRS systems.
(iii)   All published fares with fare basis not specifically addressed herein receive zero percent (0%) discount. The tour code listed must be placed on the ticket for inclusion of the revenue towards the performance goal.
(iv)   When the international over water (i.e., origin country international gateway to destination country international gateway) sector is flown in first class, the through applicable first class fare must be charged. When the international overwater sector is flown in business class, the through applicable business class fare must be charged. In either case, class differential calculation is not permitted.

A debit memo/invoice will be issued for tickets that do not abide by the terms and conditions contained in Exhibit A and this Exhibit A – General.

AC OSI Requirement:
OSI Corporate Contract

Endorsement box:
Discount terms:
For UA/OS/LX/SN: Per tariff/fare rule
For NH: End among NH/UA only AND chg-rfd ref issu ofc
For LH: University of Virginia/GGAIRLHEYNYCFARES2
For AC: University of Virginia/ACJV

Airline combinations and routings:
In the event of discrepancy between the information below and that contained in each individual discount, the individual discount instructions will take precedence. Regardless of carrier combination utilized, travel is only valid on through fares and valid on carriers as listed in table below.

Note: WK (Edelweiss Air) operated flights applicable on LX marketed flights only and EW (Eurowings) operated is permitted across the water on LH Marketed flights only.

Note: The countries of Puerto Rico and U.S. Virgin Islands will be considered for "international" discount and measurement unless otherwise noted.

Carrier Combination (includes UA Express)	Codeshare Carrier	Market Area	Operating over water Carrier	Restrictions (for all carrier combinations, discounts applicable on through fares only)	Required Connection	Interline Carriers
UA/AC		USA-Canada	N/A			
UA		USA-USA	N/A			
AC		Canada-Canada	N/A			
UA/AD/G3		USA/Canada-Brazil	UA		VIA GIG/GRU	AD/G3
UA/VW		USA/Canada-Mexico	UA			VW
UA/LH/AC/LX/OS/SN/EW		USA/Canada-Worldwide	United/Lufthansa/Air Canada/Swiss Intl/Austrian/Brussels/Edelweiss/Eurowings			EW
UA/NH		USA/Canada-Worldwide	United/All Nippon		Via the Pacific	
AC		Canada/USA-Latin America	Air Canada			AD/JJ/AV-TA group/LATAM group/G3/O6
AC		Canada/USA-Asia	Air Canada		Via the Pacific	NH
AC		Canada-Australia	Air Canada		Via the Pacific	QF/NZ/JQ/VA

Dated: 10/03/19